

The Greater Concord Chamber of Commerce

83 NORTH MAIN STREET

CONCORD, NEW HAMPSHIRE 03301

TEL. AREA CODE 603-224-2508

ALBERT S. BAKER, Executive Vice-President

OFFICERS

Carl E. Nason
President

Roy Cluff, Jr.
Vice President

Kenneth W. Feldhusen
Vice President

Nathan Wechsler
Treasurer

Richard G. Williamson
Assistant Treasurer

John R. Hardie
Clerk

August 12, 1965



Enclosed is the contribution on special paper of Greater Concord Chamber of Commerce.

Attached are:

Program of Work for 1965
Buyers Guide and Membership Roster

which it is recommended be included as documents of significant interest if space is available.

Albert S. Baker
Albert S. Baker
Executive Vice-President

-3-

Greater Concord Chamber of Commerce
83 North Main Street Concord, N.H.
Telephone Area Code 603 Number 224-2508 and presented
to the public.

1965

Erected American flag, sidewalk display, throughout the
Downtown A voluntary association of business and professional leaders
of the community promoting economic and social well being of the
Greater Concord Area. and the following publications:

In Concord's Bicentennial Year:

Identified the year-long bicentennial celebration as a
possible community program and organized the Bicentennial Corpora-
tion to carry out the plan.

Moved from 7 Capitol Street, after occupancy of that space
for 40 years, to the present address and the building constructed
by a predecessor organization, "The Concord Board of Trade", in
1873.

Adopted its first "fair share" formula for dues investment
support and reached a membership of 257 individuals and firms with
a budget of \$27,000 - up \$6,000 from the preceding year.

Continued to manage Concord Regional Development Corporation,
a private enterprise dedicated to economic development of the community
particularly in the field of new industry.

Saw its efforts result in a state-government description of
the community with the greatest economic diversity of any region
in the state.

Through its Retail Trade Board organized and carried out
the city's first year-long program of cooperative Retail Promotion
Sales.

Sponsored Concord's Outdoor Art Exhibit on the State House
Plaza and Capitol Shopping Center Mall with more than 250 exhibitors.

Conducted a Series of Seminars on the Private Enterprise
economic system at New England College.

In its office, greeted and served visitors from every state
in the United States, Mexico, Costa Rica, Venezuela, Brazil, Australia,
England and Canada in the first eight months.

Supported studies resulting in recommendation of the first large-
scale urban re-development project for an area of 65 acres north of
the State House, with aid of federal government funds.

Identified, as the first public agency to do so, a critical
community water problem and supported public action to increase and
improve supply.

Conducted a series of monthly breakfast meetings of business men at which major community problems were identified and presented to the public.

Erected American flags, as a sidewalk display, throughout the Downtown area on patriotic holidays and other significant occasions.

Prepared and issued the following publications:

- Monthly Newsletter to members.
- Periodic bulletin to real estate brokers listing clients for real estate purchase or rental as extracted from correspondence.
- New tourist map of Concord identifying major points of interest.
- New general city map.
- New community brochure.
- Roster of manufacturing industries.
- Roster of Hotels, Motels and restaurants.
- Industrial prospectus for new industry clients.
- The Chamber's Program of Work.
- Buyers Guide and Membership Roster.

Conducted a community welcome to new teachers in the city schools.

Supported convention groups meeting in the area to include The National Button Show and New Hampshire Education Association.

Received, answered or distributed 6023 pieces of mail from January 1 to July 31, 1965.

Donated to Concord Public Library as a significant historical document the required Evaluation Report by which Greater Concord Chamber of Commerce was the first local Chamber in New Hampshire and among the first nine in the United States to be Accredited by the Chamber of Commerce of the United States.

As a part of its community service the Chamber published a monthly summary of business activity of which the summaries for 1963 and 1964 are significant.

Mar.	993,871	134,807	78,800	36,500	4.6	4.1
April	228,578	178,676	50,789	29,400	4.2	2.8
May	459,810	256,585	93,000	54,500	3.5	2.2
June	153,980	1,831,700	97,800	103,700	3.4	2.7
July	150,824	318,600		81,200	2.7	2.3
Aug.	160,870	517,725	98,800	123,775	2.7	2.2
Sept.	163,775	239,349	81,853	151,250	2.6	1.9
Oct.	329,020	361,941	92,350	132,000	2.4	1.7
Nov.	63,060	3,152,523	165,050	51,700	2.7	2.1
Dec.	85,412	1,248,000	34,350	10,000	3.2	2.6
Total	2,814,648	7,563,458	1,000,703	935,775		

POSTAL RECEIPTS

1963	2,855,868
1964	2,618,722

Concord Business Indicators

BANK DEBITS		BUSINESS LOANS		KILOWATT HOURS		
(000 omitted)		(000 omitted)		(000 omitted)		
(Con. Clearing Hse. Assn.)		(Commercial Banks)		(Con. Electric Co.)		
	1963	1964	1963	1964	1963	1964
Jan.	\$ 44,584	\$ 47,035	\$ 20,589	\$ 23,497	9,906	10,369
Feb.	37,816	41,096	21,320	23,616	8,619	9,395
Mar.	43,652	47,325	22,432	23,911	8,695	10,006
Apr.	46,949	45,956	22,267	24,843	8,572	9,463
May	50,092	48,373	22,632	25,340	8,571	8,595
June	41,331	47,153	22,960	25,115	7,735	9,110
July	46,122	48,917	23,115	25,311	8,019	9,014
Aug.	45,335	47,976	23,111	26,348	8,201	8,617
Sept.	42,335	46,734	22,592	25,358	8,148	9,225
Oct.	47,329	50,664	22,895	26,903	8,671	9,365
Nov.	41,326	49,629	23,234	26,435	8,834	9,781
Dec.	51,802	58,338	24,095	26,100	9,820	10,848
Total	<u>539,128</u>	<u>579,196</u>	<u>271,246</u>	<u>292,777</u>	<u>103,791</u>	<u>113,788</u>

CUBIC FEET OF GAS (000 omitted) (Con. Natural Gas)		GAINS IN INSTALLED TELEPHONES (N.E. Tel. & Tel.)		WATER CONSUMPTION (000 omitted) (Concord Water Dept.)		
	1963	1964	1963	1964	1963	1964
Jan.	68,304	77,803	69	67	109,179	107,841
Feb.	67,553	67,052	49	90	98,219	97,441
Mar.	61,895	63,133	61	85	110,012	106,054
Apr.	45,134	51,285	60	56	108,133	102,100
May	33,945	33,258	40	85	115,799	124,203
June	20,313	21,605	5	3	134,901	147,395
July	14,320	14,593	8	31	150,748	136,070
Aug.	14,593	16,039	42	42	146,010	140,688
Sept.	17,763	19,046	90	141	126,735	132,002
Oct.	25,307	29,939	22	109	119,303	128,946
Nov.	33,799	40,591	97	9	109,588	112,000
Dec.	60,684	62,812	92	87	106,425	115,800
Total	463,620	497,156	635	805	1,435,052	1,450,540

BUILDING PERMITS (City Building Insp.)		REAL ESTATE (Multiple Listing Sales)		UNEMPLOYMENT % Unemployed		
	1963	1964	1963	1964	1963	1964
Jan.	\$ 83,050	\$ 34,991	\$ 91,700	\$ 64,450	3.3	4.0
Feb.	32,750	49,110	25,700	94,800	4.6	4.1
Mar.	903,971	134,807	76,800	38,500	4.6	3.8
April	228,576	176,678	50,700	20,400	4.2	2.8
May	459,810	256,585	93,000	68,500	3.5	2.2
June	153,980	1,831,700	97,800	103,700	3.4	2.2
July	150,824	318,500		81,200	2.7	2.3
Aug.	160,820	517,725	98,800	129,775	2.7	2.2
Sept.	162,775	239,949	81,853	151,250	2.6	1.9
Oct.	329,020	361,941	92,350	112,000	2.4	1.7
Nov.	63,060	3,152,523	165,050	51,700	2.7	2.1
Dec.	85,412	1,249,000	34,950	19,000	3.2	2.6
Tot.	2,814,048	7,563,458	1,008,703	935,275		

POSTAL RECEIPTS

1963	2,655,888
1964	2,618,722

GREATER CONCORD CHAMBER OF COMMERCE

Concord, New Hampshire



PROGRAM OF WORK

1965

Concord's Bicentennial Year

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Greater Concord Chamber of Commerce
7 Capitol Street Concord, N. H.
Tel. 224-1311

PROGRAM OF WORK AND PLAN OF ACTION 1965

This announcement of committee appointments and their assigned tasks represents the formal Program of Work and Plan of Action for the Greater Concord Chamber of Commerce for 1965.

In addition, the Chamber will support Concord's Bicentennial Celebration throughout the year.

The program is organized under four General Goal Committees:

Business Development
Community Betterment
Public Affairs
Organization Improvement

Each Goal Committee is responsible to the Board of Directors for coordinating the work of task committees.

Committee chairmen are requested to call meetings of their groups for initial discussion of tasks assigned and the setting of dates for specific accomplishment. These meetings should be held prior to Thursday, December 17 when all committee chairmen will meet with the Board of Directors to present, in short statements, plans for the year.

At the initial meeting of each committee these things should be done:

Appoint a clerk to be responsible for minutes of all meetings.
Establish a time table for completing tasks.
Fix, at this and later meetings, the date, time and place of the next meeting.

Following each committee meeting, the minutes should be filed at the Chamber Office by the Clerk where they will be transcribed, distributed to members and placed in the permanent committee file.

Committees developing recommendations as to Chamber policies to be considered for adoption by the Board of Directors should submit them in writing, together with a statement of reasons as to why the proposed policy should be adopted. The Board of Directors meets regularly on the third Thursday evening of every month.

CARL E. NASON
President

November 19, 1964

Greater Concord Chamber of Commerce
7 Capitol Street Concord, N. H.
Tel. 224-1311

OFFICERS

President	Carl E. Nason	Corner Pharmacy
Vice-President	Roy Cluff, Jr.	Jackman & Lang, Inc.
Vice-President	Kenneth W. Feldhusen	Concord National Bank
Treasurer	Nathan Wechsler	CPA
Asst. Treas.	Richard G. Williamson	Mechanicks National Bank
Clerk	John R. Hardie	N. H. Savings Bank

DIRECTORS

(Term Expiring 1965)

J. Leonard Burnett	Richard D. Heins
Southern N.H. Typesetting Corp.	Realtor
Graham E. Fogg	Carl E. Nason
N. E. Tel. & Tel. Co.	Corner Pharmacy
Dr. Maurice E. Green	Howard W. Salling
Concord Clinic	Dictaphone Corporation
John R. Hardie	Arthur G. Stavros
N. H. Saving	Orr, Pope and Moulton

(Term Expiring 1966)

Charles Morse	Herbert E. Little
Haggett's Sport Shop	Merrimack County Savings Bank
Harold A. Chase	Gordon M. Tiffany
Merrimack Farmers Exchange	Attorney
Roy Cluff, Jr.	Aldem A. Trottier
Jackman & Lang, Inc.	Sprague Electric Company
Robert G. Knowlton	Nathan Wechsler
Concord Electric Company	CPA

(Term Expiring 1967)

Mitchell Backon	Joseph M. Lindsey
Blanchard Press-Rumford Div.	Capital Dodge, Inc.
Kenneth W. Feldhusen	Manuel L. Rosen
Concord National Bank	Rosen's
Darrell J. Gould	Albert Shaw
F. W. Woolworth Co.	Brezner Tanning Corp.
Roger G. Guilmette	Earl J. Smith
Brick Tower Motel	Britt's

Ex-Officio Directors

Charles C. Davie, Mayor of Concord
Charles H. Toll, Jr., Concord Regional Development Corp.
Wayne E. French, Immediate Past President, Jaycees
Dean S. Mattice, Immediate Past President of the Chamber
Lawrence D. Shea, Chairman, Retail Trade Board

Staff

Albert S. Baker, Executive Director
Marion L. Lonnberg
Marjorie J. Vassillion

EXECUTIVE COMMITTEE

(As established by the By-Laws to include the President, two vice-presidents, treasurer, assistant treasurer, clerk, the immediate past president and one other member of the board selected by the foregoing officers.)

Carl E. Nason, President
Corner Pharmacy, 225-3371
Home: 10 Holt Street, 225-3639

Roy E. Cluff, Jr., Vice-President
Jackman & Lang, 225-2773
Home: Contoocook, 746-3816

Kenneth W. Feldhusen, Vice-President
Concord National Bank, 224-1973
Home: 22 Wilson Ave., 224-0129

Nathan Wechsler, Treasurer
CPA, 224-0242
Home: Midland Ave., 224-0403

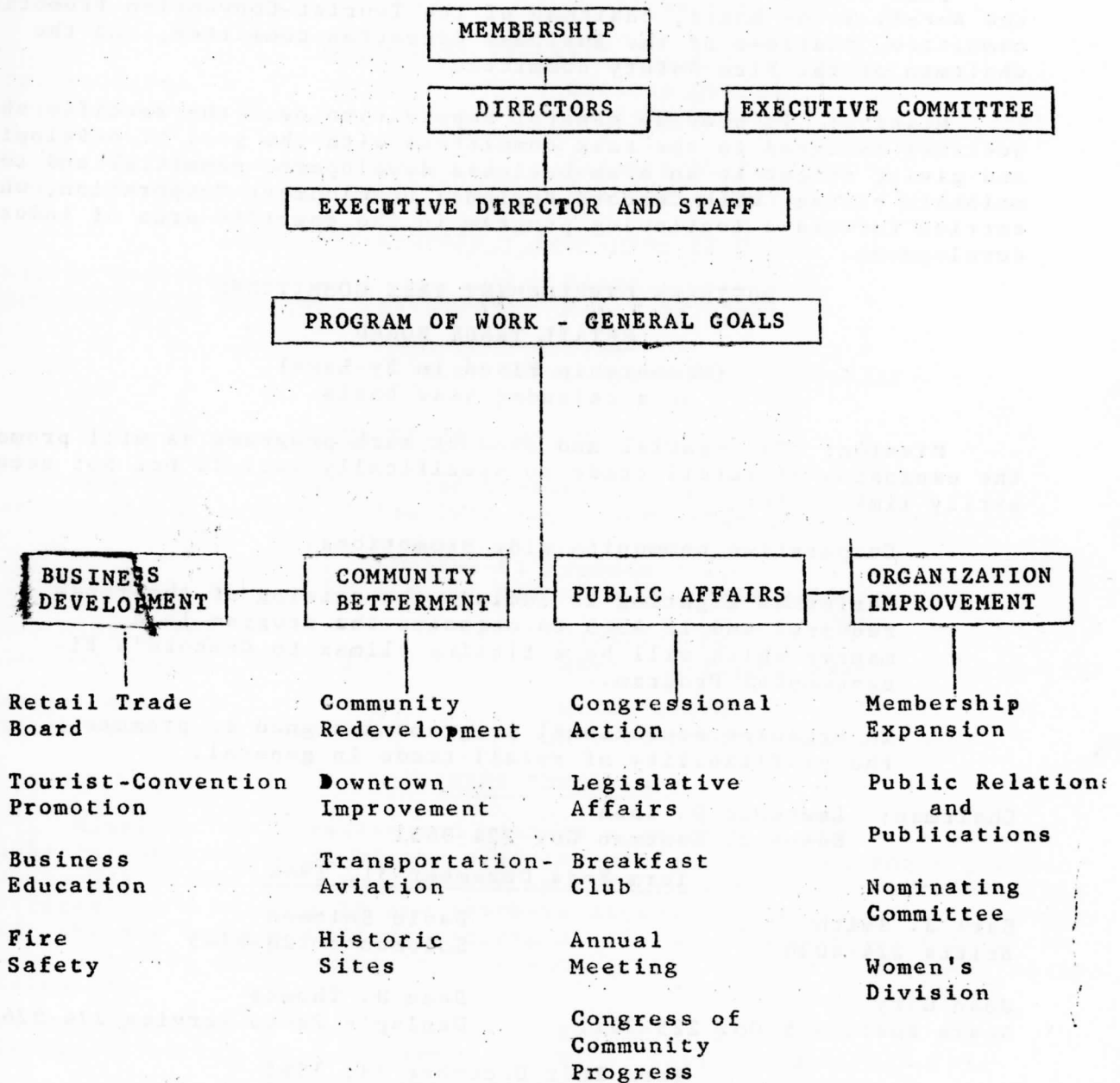
Richard G. Williamson, Asst. Tr.
Mechanicks National Bank, 224-7771
Home: 11 Auburn Street, 224-0784

John R. Hardie, Clerk
N.H. Savings Bank, 224-7711
Home: Hopkinton, 746-3331

Dean S. Mattice, Past President
Samuel Eastman Co., Inc., 224-7441
Home: Bow, 225-9473

Robert G. Knowlton, At-large
Concord Electric Co., 224-2311
Home: 81 Washington St., 225-2093

Greater Concord Chamber of Commerce
7 Capitol Street Concord, N. H.
Tel. 224-1311



BUSINESS DEVELOPMENT COMMITTEE

Kenneth W. Feldhusen, Chairman

This committee consists of the goal chairman and the chairman of the Retail Trade Board, chairman of the Tourist-Convention Promotion committee, chairman of the Business Education committee, and the chairman of the Fire Safety committee.

Mission: To provide general supervision over the specific objectives assigned to the task committees with the goal of developing and giving effect to an area business development committee and to maintain contact with Concord Regional Development Corporation, which carries forward a continuing program in the specific area of industrial development.

BUSINESS DEVELOPMENT TASK COMMITTEES

RETAIL TRADE BOARD

(Membership Fixed in By-Laws)
on a calendar year basis

Mission: To organize and conduct such programs as will promote the expansion of retail trade to specifically include but not necessarily limited to:

Cooperative community-wide promotions.

Christmas Lighting to include the raising of the funds required and in 1965 to organize the program in a manner which will be a fitting climax to Concord's Bicentennial Program.

To organize educational programs designed to promote the profitability of retail trade in general.

Chairman: Lawrence D. Shea
Edson C. Eastman Co. 224-0831

Term Ends December 31, 1964

Earl J. Smith
Britts 224-4036

David Solomon
Solomon's 228-8745

John Gory
Sears Roebuck & Co. 225-3311

Dean H. Thomas
Dunlap's Photo Service 224-0261

Term Ends December 31, 1965

Leo A. Surowiec
Dunhams 224-7163

Joseph Musumeci
Elliott's 224-4282

Charles A. Morse
Haggett's Sport Shop 228-8331

John Halias
Puritan Restaurant 225-5241

Term Ends December 31, 1966

Henry Provost	Mrs. Dorothy Bailey
Champagnes Super Market 224-4232	Dorothy Bailey Shop 224-1712
Robert E. Elliott	William G. Foley
Elliott's Jewelers 225-6952	J. J. Newberry Co. 225-6481

Term Ends December 31, 1967

Robert Ferns	Charles Makris
Ferns Hardware Co., Inc. 224-4051	Hardy & McSwiney Store 225-2941
H. B. Souther	Kenneth B. Fortier
Souther's Market 225-9241	Fortier's Pharmacy 225-6361

Advisory Members - Appointed by Media

Walter Keniston	Edson I Gray
Concord Daily Monitor 225-5581	WKXL 225-5521
Arthur Nadeau	
Concord Shoppers News 224-0752	

TOURIST-CONVENTION PROMOTION

Mission: To organize and conduct a program designed to attract an increasing number of tourists and conventions to the community.

*Timothy W. Woodman
Stewart Nelson & Co. 225-2762

Roy Cluff, Jr.	Hamilton S. Putnam
Jackman & Lang, Inc. 225-2773	Hamilton Putnam Associates 224-1909
Roger Guilmette	G. E. Westover
Brick Tower Motel 224-1957	Westover Motor Co. 224-4029

BUSINESS EDUCATION

Mission: To organize and conduct a program designed to promote a better understanding of the private enterprise system and a greater awareness of the need to preserve it. To include one or more meetings arranged as a welcome to new teachers arriving in the community; support for the New England College program in advanced economics; and to conduct a series of Seminars in cooperation with the Small Business Administration.

*Aldem Trottier	Robert J. Hill
Sprague Electric Co. 224-1961	N. H. Savings Bank 224-7711
R. A. Waterfield	W. M. Rainbolt
Page Belting Co. 225-5523	N. H. Marketing Corp. 225-2759
C. Edwin Howard	Hugh H. Trumble
Retired 225-2372	Trumbull Steel 224-4066

FIRE SAFETY

Mission: To organize and conduct a community fire safety program to include participation in the annual fire prevention contest sponsored by the Chamber of Commerce of the United States.

*Carl B. Smith
N.H. Board of Underwriters 225-2703

Frank N. Mitchell
Reynolds & Co. 225-9697

John B. Nelson
Stewart Nelson & Company 225-2762

John L. Saturley
Concord Lumber Company 225-5557

Ronald Rook
Jackman & Lang 225-2773

COMMUNITY BETTERMENT COMMITTEE

Graham E. Fogg, Chairman

This committee consists of the goal chairman and the chairman of task committees on community re-development, downtown improvement, transportation-aviation and historic sites.

Mission: To identify problems related to community betterment, establish liason with existing private and public agencies working in this field, and develop a program of action in areas of:

Regional and area planning
Downtown Improvement
Public Transportation
Identification and preservation of historic sites
Procurement of a new or expanded city water supply.

COMMUNITY REDEVELOPMENT COMMITTEE

Mission: To give support to continuing efforts to develop regional planning and specifically to establish liason with agencies dealing with urban renewal and possible state-city relationships.

*George H. Bibaud
M.A.C. Finance 225-3391

George W. Wilson
Monitor Publishing Co. 225-5581

Gordon M. Tiffany
Tiffany & Osborne 225-6603

Arthur W. Mudge II 224-2341
Sulloway, Hollis, Godfrey & Soden

Francis N. Southworth
Concord National Bank 224-1973

David J. Fox
Mitchell Hicks Co. 225-2771

Alfred B. Hartford
Hartford, Nelson & Co. 224-0306

Joseph M. Lindsey
Capital Dodge 225-6931

Fred Herbolzheimer
C. M. Rice Paper Co. 225-6678

Carl A. Thunberg
Blue Cross-Blue Shield 225-3321

DOWNTOWN IMPROVEMENT

Mission: To study the need for and ways and means of achieving improvement in the central business district to include modernization of structures, improved street lighting, and beautification.

*Herbert E. Little 225-2793
Merrimack County Savings Bank

John L. Hyde
John L. Hyde Associates 225-6749

Frank B. Estes
WKXL 225-5521

G. Dana Kenyon 224-1461
Concord Steam Corporation

John P. Keefe
Endicott Furniture Co. 224-1421

Robert G. Knowlton
Concord Electric Co. 224-2311

TRANSPORTATION-AVIATION

Mission: To study the public transportation needs of the community with particular reference to ways and means by which maximum use can be made of the Concord Municipal Airport and develop an action program in the community interest.

*Robert Lincoln
Northeast Electronics 224-7466

J. Wayne Ferns
Ferns Flying Service 224-1441

Robert F. Wilson, Jr.
Richard D. Brew & Co. 225-6605

Stanton J. Hallinan
D. & H. Automotive 228-8459

Harold H. Hood
Rumford Division
Blanchard Press 225-2731

HISTORIC SITES

Mission: To continue efforts to gain active cooperation of the State commission on historic sites to the end that at least one zoned historic area may be established, the Franklin Pierce Home be acquired by public ownership as a historic place, and to achieve relocation of the Bradley monument at a more suitable site to enhance its significance and promote public safety and as a part of the 1965 Bicentennial.

*Robert W. Brown
Concord Electric Co. 224-2311

Cedric H. Dustin, Jr.
Concord Natural Gas Corp. 224-1993

E. M. Tracy
Physician 225-2361

Stephen W. Winship
New England Guide 224-4231

Guy A. Swenson, Jr. 224-2341
Sulloway, Hollis, Godfrey & Soden

Bruce R. Luneau
Gibson's Book Store 224-0562

PUBLIC AFFAIRS COMMITTEE

J. Leonard Burnett, Chairman

This committee, in addition to the chairman, includes the chairman of task committees on congressional action, legislative affairs, the Breakfast Club and annual meeting.

Mission: To organize programs through which the membership may be informed as to major legislative proposals at federal, state and local levels and on general matters of public concern not specifically assigned to other committees and to recommend policy positions to the board of directors when appropriate.

CONGRESSIONAL ACTION COMMITTEE

Mission: To make a continuing study of major federal legislation in the general areas of: Tax revision and spending control; labor legislation; federal controls of business and agriculture; and federal intervention in state and local affairs.
To organize attendance by members of the Chamber at the 1965 Aircade conducted by the Chamber of Commerce of the United States.
To organize a letter writer's brigade consisting of members who will agree to communicate with N. H. members of Congress on vital issues from time to time.

*Edgar S. Winslow
Concord National Bank 224-1973

Leslie E. Luscombe 228-8311
Granite State Collection Service

Harold A. Chase 225-6662
Merrimack Farmer's Exchange

MacLean J. Gill
Physician 224-7981

Carl A. Thunberg 225-3321
Blue-Cross, Blue-Shield

Arthur E. Kenison, Jr.
N. E. Tel. & Tel. 225-9855

Paul A. Richter
212 South Street 225-3100

David R. Banks
Banks Chevrolet 224-4055

Henry C. Newell
Architect 224-0922

Nathan Elkin 224-0161
Superior Coffee & Tea Co.

Arthur Lockwood
Lockwood-Young Corp. 225-2271

LEGISLATIVE AFFAIRS COMMITTEE

Mission: To compile an inventory of major issues of local concern which will come before the state legislature of 1965, recommend to the board of directors those issues on which the Chamber should adopt a policy position to include taxation and legislation providing payments to cities and towns in lieu of taxes.

To arrange and conduct, prior to the assembly of the 1965 legislature, a dinner meeting to be attended by members of the Concord delegation in the legislature and members of the board as a "get-acquainted" session, an explanation of the functions of the Chamber, and to the extent desirable an outline of the Chamber's views on selected issues.

To establish liaison with the city government in areas of the city budget and city policies recommending policy positions to the Board of Directors as appropriate and arrange a dinner meeting to be attended jointly by Chamber Directors and members of the Board of Aldermen.

*Albert Shaw
Brezner Tanning 753-6311

Earl L. Flanders
Beneficial Finance 225-2791

Harold W. Perkins
Attorney at Law 225-6423

R. F. Martin
N.E. Tel. & Tel. Co. 225-9911

Paul B. Maxham
Maxham Funeral Chapel 224-0051

Compton E. French
Anco Corporation 224-2551

BREAKFAST CLUB

Mission: To organize and conduct a series of not less than one monthly membership meeting during the Breakfast hour for the primary purpose of informing members on current community problems in which the Chamber has a vital interest.

*Malcom A. Spoor
Concord Electric Co. 224-2311

Mr. Fred P. Berman
Capitol Plumbing & Heating Supply
Company 224-1901

David C. Packard 224-4031
Mingolla Machinery Co., Inc.

Henry J. Guimond
Stewart Nelson & Company 225-2762

Fred J. Hackett
Concord Savings Bank 224-1973

ANNUAL MEETING COMMITTEE

Mission: To organize and conduct the Annual Membership Meeting on a self-sustaining basis with development of a program which will command maximum attendance.

*Carl E. Nason
Corner Pharmacy 225-3371

Richard D. Heins
Heins Realtors 228-8131

Bruce R. Luneau
Gibson's Book Store 224-0562

Mitchell Backon 225-2731
Rumford Div. - Blanchard Press

Whitman Levansaler
Concord Camera Store 225-5891

Thomas W. Gerber
Concord Daily Monitor 225-5581

CONGRESS OF COMMUNITY PROGRESS

Mission: To develop a register of all community organizations headed by a president, together with approximate membership, as a basis for considering whether an annual, one-day "congress", to be attended by delegates from such organizations, for the promotion of community understanding of problems would promote harmonious solutions.

*Robert Hill
N. H. Savings Bank 224-7711

Harold A. Chase 225-6661
Merrimack Farmer's Exchange

Howard W. Salling
Dictaphone Corp. 224-1906

Mitchell Backon 225-2731
Rumford Div. - Blanchard Press

Richard D. Heins
Heins Realtors 228-8131

Manuel L. Rosen
Rosen's 224-0041

Charles Morse
Haggett's Sport Shop 228-8331

ORGANIZATION IMPROVEMENT

Roy Cluff, Chairman

This committee consists of the Goal Chairman and the chairmen of task committees on: membership expansion; public relations and publications; nominations; area councils; women's division.

Mission: To make a continuing study of operations of Greater Concord Chamber of Commerce and to make recommendations for constant improvement in performance in the areas of promoting economic and social growth of the community and providing an effect voice for business in public affairs.

MEMBERSHIP EXPANSION

Mission: To organize and conduct a campaign for the acquisition of new members to include one or more orientation meetings at the conclusion of the campaign. To organize a corps of enthusiastic salesmen who will become a permanent new member acquisition team. To develop a plan for area councils within the Greater Concord Chamber of Commerce but to have primary concern with such local areas with substantial commercial and industrial activity as Penacook and Concord Heights as one means of expanding membership and Chamber support. Such a plan should be in written form as an amendment to the by-laws to be submitted to a special membership meeting for approval prior to going into effect.

*John F. Dalton 224-7771
Mechanicks National Bank

Maurice E. Green, M.D.
Concord Clinic 225-2721

Roland M. Villeneuve
Aetna Insurance Co. 225-3305

Bernard H. Heath
Insurance 224-4812

Chellis H. Call
Morrill & Everett 225-5561

PUBLIC RELATIONS AND PUBLICATIONS

Mission: To develop a continuing program of public relations designed to keep the membership, the community and those the Chamber serves informed as to the organization's mission and performance supported by the necessary publications to include brochures and maps.

*Arthur G. Stavros
Orr, Pope and Moulton 225-2736

Paul H. Barton 225-2731
Rumford Div. - Blanchard Press

Robert B. Meyers
Bovie Screen Process 224-0651

George P. Dawson 228572
Dawson Advertising Agency

Burton M. Wheeler
Capital Offset Co. 225-3308

Richard R. Stewartson
Bridge & Byron 225-5221

Robert Swenson
Photographer 225-3651

NOMINATING COMMITTEE

(Established by the By-Laws as a committee of not more than five members - not more than three of whom shall be directors, appointed by the President and confirmed by the full board.)

*Dean S. Mattice (D)
Immediate Past President 224-7441

Chellis H. Call
Past President 225-5561

Howard Salling (D)
Dictaphone Corporation 224-1906

Charles H. Toll, Jr. (D)
President, Concord Regional
Development Corp. 225-3365

Osgood E. Waite
Waite Corporation 228-8621

(D) Members of the Board of Directors

WOMEN'S DIVISION

Mission: To develop a plan for organization of a Women's Division within the Greater Concord Chamber of Commerce and to which could be assigned a definite segment of the Chamber's Program of Work as an additional means of expanding membership and Chamber support. Such a plan should be in written form as an amendment to the by-laws to be submitted to the membership at a special meeting called for this purpose prior to implementation.

*Mrs. Dorothy Bailey
Dorothy Bailey Shop 224-1712

Iris H. Heins
Heins Realtors 228-8131

Ruth G. Morgan
Needle Nook

Jean Cummings
Mechanicks National Bank
Travel Agency 225-9072

Gertrude A. Schade
Rumford Travel Agency 224-4035